

# Who do you know?

The key to creating a successful fundraising campaign depend on asking people you know for support. Think about everyone whose lives you touch and ask him or her to join your team or make a donation.

Your list can be overwhelming so use this chart to help you identify people that you know and organize them into categories. Start with the easiest people to reach- your family and friends.

Next, ask acquaintances and service providers.

Before you know it, you will have a complete list of people that you know!

High School/College Alum.

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Community/Social Clubs

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Colleagues/Competitors

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Religious

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Friends

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Children's Sports Teams

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Family

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Child's School

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Your Company

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Neighbors

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